

Curriculum Vitae  
Charles Pavitt  
Department of Communication  
University of Delaware  
Newark DE 19716

Education

Ph. D. in Communication Arts, University of Wisconsin - Madison, August 1983  
M. A. in Communication Arts, University of Wisconsin - Madison, December 1979  
B. A. in Communication Arts and Sciences, Queens College - CUNY, May 1976

Teaching Experience

Professor, University of Delaware, 2003-present  
Associate Professor, University of Delaware, 1994-2003  
Assistant Professor, University of Delaware, 1987-1994  
Small Group Communication  
Communication Theory  
Interpersonal Communication  
Negotiation and Communication  
Quantitative Research Methods  
Conversational and Content/Interaction Analysis  
Organizational Communication

Visiting Associate Professor, University of Maryland, Summer 2000, 2001-2002, 2008-2009  
Small Group Communication  
Communication Theory  
Quantitative Research Methods

Lecturer, George Washington University, 1986-1987  
Small Group Communication

Lecturer, Graduate Faculty, Howard University, 1986  
Small Group Communication  
Research Methods

Instructor, George Mason University, 1984  
Small Group Communication

Teaching Assistant, University of Wisconsin - Madison, 1976-1982  
Small Group Communication  
Psychology of Communication (Discussion Sections)  
Introduction to Human Communication (Discussion Sections)  
Public Speaking

## Publications

- Pavitt, C. (under review). The path to cooperative action during social dilemmas.
61. Pavitt, C. (in press). (Invited contribution to special section on future of group research.) *Small Group Research*.
  60. Pavitt, C. (in press). Reliability, unitizing. In M. Allen (Ed.), *SAGE Encyclopedia of Communication Research Methods*. Thousand Oaks, CA: Sage.
  59. Pavitt, C. (in press). Group communication. In M. Allen (Ed.), *SAGE Encyclopedia of Communication Research Methods*. Thousand Oaks, CA: Sage.
  58. Pavitt, C. (in press). Realism. In K. B. Jensen (Ed.), *International encyclopedia of communication theory and philosophy*. Hoboken, NJ: Wiley/Blackwell.
  - B3. Pavitt, C. (2016). *A survey of scientific communication theory*. New York, NY: Peter Lang.
  57. Pavitt, C., & L. Broomell (2016). Group communication during resource dilemmas: 4: The effect of group size. *Human Communication Research*, 42(1), 1-20.
  56. Pavitt, C. (2015). Group decision making. In C. R. Berger, M. Roloff, J. Caughlin, J. P. Dillard, D. H. Solomon, & S. Wilson (Eds.), *International encyclopedia of interpersonal communication* (pp. 730-741). Hoboken, NJ: Wiley/Blackwell.
  55. Pavitt, C. (2015). Theoretical approaches to communicative competence. In A. F. Hannawa & B. H. Spitzberg (Eds.), *Handbook of communication competence* (pp. 39-61). Berlin, Germany: Mouton de Gruyter.
  54. Pavitt, C. (2014). A literature review and interactive input-process-output model of group social influence. *Small Group Research*, 45(6), 704-730.
  53. Pavitt, C. (2013). Social influence in decision making groups. In C. Liberman (Ed.), *Casing persuasive communication* (pp. 99-110). Dubuque, IA: Kendall Hunt.
  52. Pavitt, C. (2011). An estimate of how hitting, pitching, fielding, and basestealing impact team winning percentages in baseball. *Journal of Quantitative Analysis in Sports*, 7(4), Article 13.
  51. Pavitt, C. (2011). Communication, performance, and perceptions in experimental simulations of resource dilemmas. *Small Group Research*, 42(3),

283-308 (previously presented at the Interdisciplinary Network for Group Research convention, Arlington, Virginia, 2010).

50. Pavitt, C., K. Braddock & A. Mann (2009). Group communication during resource dilemmas: 3. Effects of social value orientation. *Communication Quarterly*, 57(4), 433-451.
49. Pavitt, C., & L. Aloia (2009). Factors affecting the relative proportion of reason and preference statements during problem-solving group discussion. *Communication Research Reports*, 26(4), 259-270.
48. Pavitt, C. (2009). Impression formation. In S. W. Littlejohn & K. A. Foss (Eds.), *Encyclopedia of communication theory* (pp. 503-506). Thousand Oaks, CA: Sage Publications.
47. Pavitt, C. (2009). Alternative approaches to theorizing in communication science. In C. R. Berger, M. E. Roloff, & D. Roskos-Ewoldsen (Eds.), *Handbook of communication science* (2<sup>nd</sup> ed.; pp. 37-54). Thousand Oaks, CA: Sage Publications.
46. Pavitt, C. (2009). A sympathetic reaction to the SM and DLDM as group communication theories. *Human Communication Research*, 35(2), 272-278.
45. Pavitt, C. (2008). Group communication and social influence. In W. Donsbach (Ed.), *International encyclopedia of communication*, Vol. 5 (pp. 2031-2035). Oxford, UK: Blackwell.
44. Pavitt, C. (2008). Communication/relationship rules. In W. Donsbach (Ed.), *International encyclopedia of communication*, Vol. 3 (pp. 804-808). Oxford, UK: Blackwell.
43. Pavitt, C., A. C. High, K. E. Tressler, & J. K. Winslow (2007). Leadership communication during group resource dilemmas. *Small Group Research*, 38(4), 509-531.
42. Pavitt, C. (2006). Impression formation. In B. B. Whaley and W. Samter (Eds.), *Explaining communication: Contemporary theories and exemplars* (pp. 61-72). Mahwah, NJ: Lawrence Erlbaum.
41. Pavitt, C., V. Zingerman, E. Towey, & C. McFeeters (2006). Group communication during resource dilemmas: 2: Effects of asymmetry in harvest limit and reward. *Communication Research*, 33(1), 64-91.
40. Pavitt, C., C. McFeeters, E. Towey, & V. Zingerman (2005). Communication during resource dilemmas: 1. Effects of different replenishment rates.

*Communication Monographs*, 72(3), 345-363.

39. Pavitt, C. (2004). Theory-data interaction from the standpoint of the scientific realist: A response to Bostrom. *Communication Monographs*, 71(3), 333-342.
38. Pavitt, C., M. Philipp, & K. K. Johnson (2004). Who owns a group's proposals: The initiator or the group as a whole? *Communication Research Reports*, 21(3), 221-230.
37. Pavitt, C. (2004). Political participation as group communication [Review of J. Gastil, *By popular demand: Revitalizing representative democracy through deliberative elections.*] *Review of Communication*, 4(1-2), 114-117.
36. Pavitt, C., & J. Hopkins (2004). Cooperative discussion in a group setting. *Atlantic Journal of Communication*, 12(2), 105-119.
35. Pavitt, C. (2003). Review of F. Batten and J. F. Cruikshank, *The Weather Channel: The improbable rise of a media phenomenon.* *Journalism and Mass Communication Quarterly*, 80(4), 1003-1004.
34. Pavitt, C. (2003). Why we have to be reductionists about group memory. *Human Communication Research*, 29(4), 592-599; and
- 34a. Pavitt, C. (2003). Why we still have to be reductionists about group memory. *Human Communication Research*, 29(4), 624-629. (These essays open and close a colloquy on the topic of group memory, respectively).
33. Shankar, A., & C. Pavitt (2002). Resource and public goods dilemmas: A new issue for communication research. *Review of Communication*, 2(3), 251-272. Available at <http://www.natcom.org/roc>
32. Pavitt, C., & K. K. Johnson (2002). Scheidel and Crowell revisited: A descriptive study of group proposal sequencing. *Communication Monographs*, 69(1), 19-32.
31. Pavitt, C., & K. K. Johnson (2001). The association between group procedural MOPs and group discussion procedure. *Small Group Research*, 32(5), 595-624.
- B2. Pavitt, C. (2001). *Philosophy of science and communication theory*. Huntington, NY: Nova Science Publishers.
30. Pavitt, C. (2000). Answering questions requesting scientific explanations for communication. *Communication Theory*, 10(4), 379-404.
29. Pavitt, C., & B. Kemp (1999). Contextual and relational factors in interpersonal negotiation strategy choice. *Communication Quarterly*, 47(2), 133-150.
28. Pavitt, C. (1999). Theorizing about the communication/leadership relationship:

Causal and functional forms. In L. R. Frey, D. S. Gouran & M. S. Poole (Eds.), *The handbook of group communication theory and research* (pp. 313-334). Thousand Oaks: CA: Sage.

27. Pavitt, C., & K. K. Johnson (1999). An examination of the coherence of group discussions. *Communication Research*, 26(3), 303-321.
26. Pavitt, C. (1999). The third way: Scientific realism and communication theory. *Communication Theory*, 9(2), 162-188.
25. Pavitt, C., G. G. Whitchurch, H. Siple, & N. Petersen (1997). Communication and emergent group leadership: Does content count? *Communication Research Reports*, 14(4), 470-480.
24. Pavitt, C., E. M. Perse, & C. S. Burggraf (1995). The stability of college students' implicit theories of marriage. *Communication Quarterly*, 43(3), 332-341 (previously presented at the International Communication Association convention, Washington, 1993).
23. Pavitt, C., G. G. Whitchurch, H. McClurg, & N. Petersen (1995). Melding the objective and subjective sides of leadership: Perceptions and behaviors in decision making groups. *Communication Monographs*, 62(3), 243-264.
22. Pavitt, C. (1993). Does communication matter in social influence during small group discussion? Five positions. *Communication Studies*, 44(3-4), 216-227 (published 1995).
21. Pavitt, C. (1994). Review of P. Horwich (Ed.) (1993). *World changes: Thomas Kuhn and the nature of science*, and A. Cromer (1993). *Uncommon sense: The heretical nature of science*. *Communication Theory*, 4(4), 324-330.
20. Pavitt, C. (1994). The theoretical commitments presupposed by functional approaches to group discussion. *Small Group Research*, 25(4), 520-541.
19. Pavitt, C. (1994). Another view of group polarizing: The "reasons for" one-sided oral argumentation. *Communication Research*, 21(5), 625-642.
- B1a. Pavitt, C., & E. Curtis (1994). *Small group discussion: A theoretical approach* (2<sup>nd</sup> ed.). Scottsdale, AZ: Gorsuch-Scarlsbrick.
18. Perse, E. M., C. S. Burggraf, & C. Q. Pavitt (1993). College students' perceptions of marriage on television. *New Jersey Journal of Communication*, 1(2), 103-116 (previously presented at the Eastern Communication Association convention, Philadelphia, 1990).

17. Pavitt, C. (1993). What (little) we know about formal group discussion procedures: A review of relevant research. *Small Group Research*, 24(3), 217-235 (previously presented at the Speech Communication Association convention, Chicago).

16. Pavitt, C. (1992). Describing know-how about group discussion procedure: Must the representation be recursive? *Communication Studies*, 43(3), 150-170 (previously presented at the Speech Communication Association convention, Chicago, 1992).
15. Pavitt, C. (1991). An analysis of artificial intelligence based models for describing communicative choice. *Communication Theory*, 1(3), 204-224 (previously presented at the Temple University Conference on Discourse Analysis, Philadelphia, 1988).
14. Pavitt, C. (1990). A controlled test of some "complicating factors" relevant to the inferential model for evaluations of communicative competence. *Western Journal of Speech Communication*, 54(4), 575-592.
13. Pavitt, C., & P. Sackaroff (1990). Implicit theories of leadership and judgments of leadership among group members. *Small Group Research*, 21(3), 374-394.
12. Perse, E. M., C. Pavitt, & C. S. Burggraf (1990). Implicit theories of marriage and evaluations of marriages on television. *Human Communication Research*, 16(3), 387-408 (previously presented at the Eastern Communication Association convention, Ocean City, MD, 1987).
11. Pavitt, C. (1990). The ideal communicator as the basis for competence judgments of self and friend. *Communication Reports*, 3(1), 9-14.
- B1. Pavitt, C., & E. Curtis (1990). *Small group discussion: A theoretical approach*. Scottsdale, AZ: Gorsuch-Scarbrick.
10. Pavitt, C. (1989). Accounting for the process of communicative competence evaluation: A comparison of predictive models. *Communication Research*, 16(3), 405-433 (previously presented at the International Communication Association convention, New Orleans, 1988, and Montreal, 1987).
9. Pavitt, C. (1989). Bias in the recall of communicators' behaviors. *Communication Reports*, 2(1), 9-15 (previously presented at the Eastern Communication Association convention, Philadelphia, 1984).
8. Pavitt, C., & L. Haight (1986). Implicit theories of communicative competence: The semantics of social behavior. *Central States Speech Journal*, 37(4), 204-219 (previously presented at the Speech Communication Association convention, Louisville, 1982).
7. Pavitt, C., & L. Haight (1986). Implicit theories of communicative competence: Situational and competence level differences in judgments of prototype and target. *Communication Monographs*, 53(3), 221-235 (previously presented at the Speech Communication Association convention, Louisville, 1982).

6. Pavitt, C., & S. Penrod (1986). A test of two implicit assumptions of algebraic modelling: Salience and familiarity effects in affective evaluations of national leaders. *Journal of Social Psychology, 126*(3), 291-303 (previously presented at the American Psychological Association convention, Anaheim, 1983).
5. Pavitt, C., & L. Haight (1985). The "competent communicator" as a cognitive prototype. *Human Communication Research, 12*(2), 225-241 (previously presented at the International Communication Association convention, Dallas, 1983).
4. Hewes, D. E., M. L. Graham, J. Doelger, & C. Pavitt (1985). "Second-guessing": Message interpretation in social networks. *Human Communication Research, 11*(3), 299-334 (previously presented at the International Communication Association convention, San Francisco, 1984).
3. Pavitt, C. (1981). A test of six models of coorientation: The effect of task and disagreement level on judgments of uncertainty, utility, and desired communicative behavior. In M. Burgoon (Ed.), *Communication yearbook 5* (pp. 303-330). New Brunswick, NJ: Transaction (previously presented at the International Communication Association convention, Minneapolis, 1981).
2. Pavitt, C. (1981). Preliminaries to a theory of communication: A system for the cognitive representation of person- and object-based information. In M. Burgoon (Ed.), *Communication yearbook 5* (pp. 211-232). New Brunswick, NJ: Transaction (previously presented at the International Communication Association convention, Minneapolis, 1981).
1. Pavitt, C., & J. N. Cappella (1979). Coorientational accuracy in interpersonal and small group discussions: A literature review, model, and simulation. In D. Nimmo (Ed.), *Communication yearbook 3* (pp. 123-156). New Brunswick, NJ: Transaction (previously presented at the International Communication Association convention, Philadelphia, 1979).



## Unpublished Convention Papers

- Kallis, R., & C. Pavitt (2015). We're (more than) friends on Facebook: An exploration into how Facebook use can lead to romantic jealousy. Eastern Communication Association, Philadelphia.
- Pavitt, C. (2010). Scientific communication theory demands a behavioral component. Eastern Communication Association, Baltimore.
- Rouleau, S., C. S. Burggraf Torppa, C. Pavitt, & W. Samter (1998). Differences in casual dating MOPs: Coercive sexuality and dynamic memory. National Communication Association, New York.
- Pavitt, C. (1997). Tension cycles in structured and unstructured group discussion. Eastern Communication Association, Baltimore.
- Pavitt, C. (1994). Student evaluations of communication research methods courses: Relative levels and contributing factors. Eastern Communication Association, Washington.
- Burggraf, C. S., C. Pavitt, & E. M. Perse (1991). Marital and television schema and judgments of observed television marriages. Speech Communication Association, Atlanta.
- Burggraf, C. S., & C. Pavitt (1991). Understanding on varying levels of abstraction and its association with marital satisfaction. Speech Communication Association, Atlanta.
- Perse, E. M., C. Pavitt, & C. S. Burggraf (1991). Effects of color and black-and-white programs on activation of pro- and anti-social schemata. Speech Communication Association, Atlanta.
- Pavitt, C., & E. M. Perse (1991). The measurement of stability in communication-relevant implicit theories: A new issue to argue about. International Communication Association, Chicago.
- Pavitt, C. (1990). Instructional implications of the social cognitive process in small discussion groups. Eastern Communication Association, Philadelphia.
- Burggraf, C. S., C. Pavitt, & E. M. Perse (1990). Further explorations of the relationship between implicit theories of marriage and perceptions of marriage on television. Eastern Communication Association, Philadelphia.
- Binda, M., C. S. Burggraf, & C. Pavitt (1990). The health belief model and theory of reasoned action as predictors of health maintenance activities. Eastern Communication Association, Philadelphia.

- Pavitt, C. (1989). The dimensional structure of communicative competence and style measures: Is it "ubiquitous"? Eastern Communication Association, Ocean City, MD.
- Pavitt, C. (1989). Practical scientific explanation. Temple University Conference on Discourse Analysis.
- Pavitt, C. (1984). From communicator's behavior to observer's competence judgment: Is a single or multistage processing model sufficient? Eastern Communication Association, Philadelphia.
- Pavitt, C. & S. Penrod (1983). Perceived trait/behavior consistency for specific and prototypical persons. American Psychological Association, Anaheim.
- Pavitt, C. (1983). Cognition, communication, and coorientation: The role of belief structure similarity and amount of communication in accuracy of perception. International Communication Association, Dallas.
- Pavitt, C. (1982). Conceptual issues in the communication/coorientational accuracy relationship. Speech Communication Association, Louisville.
- Pavitt, C. (1980). A test of two models of coorientation: The effect of task and disagreement level on communication and accuracy in dyadic discussions. Speech Communication Association, New York.

#### Invited Addresses

- "Cooperative Mechanisms Operating when Groups Discuss Resource Dilemmas." Department of Communication, Michigan State University, 2011.
- "Scientific Theory in Communication Science." Department of Communication, Ohio State University, 2009.
- Panel Member, Revisiting Central Questions of Theory and Epistemology, National Communication Association convention, 2004.
- Panel Member, When is a Group a "Group": Dialoguing about the Domain of the Proverbial Animal, National Communication Association convention, 2004.
- "A Review of Research on Group Discussion Procedure: The First Hundred Years." Department of Communication, University of Maryland, 2001.
- Panel Member, Woolbert Award Presentation, Speech Communication Association convention, Chicago, 1992.

"White Faculty at Black Universities." Tri-State Communication Association convention, Newark, DE, 1991.

"The Structure and Function of Implicit Theories of Communicative Competence." Department of Communication and Theater, University of Maryland, 1983.

#### Honors and Awards

Best paper award, Interdisciplinary Network for Group Research convention, Arlington, VA, 2010.

Third-ranked paper, Interpersonal/Organizational Interest Group, Eastern Communication Association convention, Ocean City, MD, 1989.

Special commendation from Information Systems Division of International Communication Association for contributions, 1982.

Second-ranked student paper, Interpersonal Communication Division, International Communication Association convention, Minneapolis, 1981.

First-ranked student paper, Interpersonal/Small Group Interaction Division, Speech Communication Association convention, New York, 1980.

#### Grants

For the study of interpersonal negotiation, \$700 grant-in-aid from the College of Arts and Science, University of Delaware, 1998.

For the study of small group procedure, \$1000 grant-in-aid from the College of Arts and Science, University of Delaware, 1993.

For the study of perception of small group leadership, \$250 grant-in-aid from the College of Arts and Science, University of Delaware, 1989; \$650 grant-in-aid from the College of Arts and Science, University of Delaware, 1990; \$1200 grant-in-aid from the College of Arts and Science, University of Delaware, 1992.

For the study of the dimensional structure of communication competence and style measures, \$400 grant-in-aid from the College of Arts and Science, University of Delaware, 1987.

## University Service

Member, University Committee on Undergraduate Curriculum, 1991-1994, 2003-2006  
Member, University Faculty Senate, 1996-2001  
Member, University Rules Committee, 2000-2002  
Member, College Committee on Special Academic Programs, 1992-1995  
Chair, College Committee on Special Academic Programs, 1995-2000  
Member, College Steering Committee, 1995-2000  
Seminar for Social Science Summer Scholars and McNair Scholars on Research Ethics, 2010-2012  
Member, Ad-Hoc Arts and Sciences Committee on University Faculty Senate Representation, 2011  
Member, Honors Program Faculty Governance Board, 2011-present

## Departmental Service

Departmental director of undergraduate studies, 2003-2016  
Faculty assessment fellow, 2006-2016  
Course\program revision proposal coordinator, 1996-2003  
Chair, workload policy committee, 2003-2004  
Chair, faculty review committee, 2004, 2012, 2015  
Chair, promotion and tenure committee, 2005  
Departmental safety chair, 2003-present  
Faculty advisor, departmental alumni newsletter internship, 1992  
Member of departmental committees-of-the-whole  
Graduate program planning, 1987  
Faculty search chair, 2002  
Faculty search, 1988, 1989, 1990, 1992, 1995, 1998, 2000, 2002, 2005, 2006, 2007, 2010  
Workload policy, 1990-1992  
Department evaluation, 1997, 2005  
Member of department committees  
Faculty review, 1993, 1998, 2000, 2003, 2009, 2014, 2015  
Class size, 1993-1994  
Communication minor, 1994  
Revision of promotion and tenure document, 1994, 2004  
Promotion and tenure, 1994, 2000, 2005, 2007, 2008, 2013  
Doctoral/master's proposal pre-planning, 1999  
Interpersonal/organizational committee-of-the-whole on Curriculum, 1988-present  
Research on effect of videotaping on public communication performance, 1988-1990  
Undergraduate, 2016-

## Professional Service

### Associate Editor

Human Communication Research, 2012-2016

### Editorial Board:

Communication Monographs, 2001-2006

Communication Research, 1996-present

Communication Research Reports, 1999-2009

Communication Theory, 2000-2010

Handbook of Group Communication Theory and Research, 1997

Human Communication Research, 2001-2003, 2005-2012, 2016-present

Journal of Communication, 2005-2015

Small Group Research, 2010-present

Western Journal of Communication, 2013

### Paper Reviewer (never on editorial board):

Applied Psychology: An International Review

Communication Methods and Measures

Communication Quarterly

Communication Studies

Electronic Journal of Communication

European Journal of Social Psychology

Evolution and Human Behavior

Group Processes and Intergroup Relations

HUMOR: International Journal of Humor Research

International Journal of Communication

Journal of Applied Communication Research

Journal of Management Studies

Journal of Multicultural Discourses

Journal of Quantitative Analysis in Sports

Journal of Social and Personal Relationships

Management Communication Quarterly

Organization Management Journal

Media Psychology

Theory and Psychology

### Grant Proposal Reviewer

National Institutes for Health

National Science Foundation

### Reviewer for Promotion and Tenure Committee, Departments of Communication,

University of Arizona (Prof. Joseph Bonito), 2012

Bryant University (Prof. Chris Morse), 2013

North Dakota State University (Prof. Stephenson Beck), 2013

Cornell University (Prof. Poppy McLeod), 2015

Service to National (formerly Speech) Communication Association

Membership Representative for Delaware, 1990-1992

Nominating Committee Member, Interpersonal Interaction Division, 1991

Convention Panel Chair, Mass Communication Division, 1991

Paper reader, Mass Communication Division, 1994

Paper reader, Group Communication Division, 1998, 2002, 2004, 2006, 2008, 2010, 2011, 2012

Paper reader, Rhetorical and Communication Theory Division, 2012

Paper reader, Interpersonal Communication Division, 2015

Awards committee, Group Communication Division, 2005-2007 (chair, 2007)

Service to International Communication Association

Nominated for Secretary, Information Systems Division, 1988

By-Laws Committee, Language and Social Interaction Interest Group, 1991-1992

Paper reader, Language and Social Interaction Interest Group, 1992

Panel respondent, Interpersonal Communication Division, 1993, 2008

Paper reader, Information Systems Division, 1993-2004, 2008

Paper reader, Intercultural Communication Division, 2009

Service to Interdisciplinary Network for Group Research

Paper reader, 2010-2012

Invited commentary for INGRoup newsletter on contributions of neuroscience to the study of groups, 2012

Member, committee awarding Richard Hackman Dissertation Award, 2016

Service to Eastern Communication Association

Judge, Graduate Student Poster Session, 2011, 2015, 2016